

THE ROAR

A QUARTERLY PUBLICATION OF THE NEMEON COOPERATIVE

April 2022

A Letter from the Chairman of the Board

Dear NEMEON Partners,

Thank you to all our members and preferred vendors that attended Nemeon Prosper 2022 at the beautiful Omni Resort at ChampionsGate. It was therapeutic to shift into a lower gear for a few days, catch up with one another, and absorb the words of wisdom of our special guests David Levy, Pete Blank, and Brian Beaulieu. Dave's State of the Coop reassured us Nemeon is alive and well while challenging each of us at the same time. And last, but certainly not least, the Face-to-Face once again proved invaluable and productive thanks to the active participation of our Preferred Vendors – Thank you!

On behalf of the entire Nemeon membership a heartfelt thank you to our entire Nemeon staff. They are a loyal, cohesive, and trustworthy group that strives for excellence every day. It is reassuring to witness how well they work with one another at our Annual Meeting to make sure our membership and preferred vendors are well cared for. Speaking of staff, a special shout out to Nemeon Member Services / Marketing Manager Andi Voelker who was unable to attend due to an illness in her family. This is equivalent to your starting quarterback not being able to play in the Super Bowl. Andi, we missed seeing your smiling face, but please know all your hard work paid off, and your fellow Nemeon Staffers stepped up to the challenge in your absence. We look forward to seeing you at Prosper 2023 in Palm Springs, California!

Fellow Members, we have one simple task left before putting a lid on 2021. We jump up and down about rebates, and for good reason, but there are other dollars buried in your financials waiting for you to shift them to your bottom line. If your largest vendor asked you to invest a few hours of time between now and April 29 in exchange for an increase in your rebate, would you commit to it? If he then told you those few hours invested every April will shrink to about an hour, but your rebate percentage will likely increase further, would you buy in?

Vic emailed each of us our Benchmarking Survey this week. Complete the survey and you will receive a **totally confidential scorecard** on your business and simple, easy to understand recommendations that if implemented will send dollars to your bottom line. If this is your first time, Profit Planning Group will gladly walk you through the process. You will be glad you did, and so will your fellow members because the greater our data base the more powerful and substantive the recommendations will be.

Our National Competitors have full time professionals on staff analyzing their financials and making recommendations to management designed to increase profitability. You have it too, and it does not cost you a dime. Just a bit of time. Benchmarking is our most underutilized member benefit; let's reverse that in 2022 and celebrate the results with one another in Palm Springs next February.

Until then, saddle up. Looks like another eventful year!



NEMEON

Board of Directors



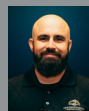
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After a long and challenging two year wait NEMEON was finally able to hold our annual meeting in Orlando a month ago. There seemed to be great energy in the meetings along with a lot of input from the members on every topic that was discussed. Within a short period of everyone arriving, it felt like old times and the last two years were officially behind us. It was great to meet our new members as well as many first-time attendees.

The meeting started with David Levy moderating best practices and not a minute was wasted sharing this valuable information. Changing the timing of this session seemed to be a success because I had comments from a few members that they continued the conversations over the course of the next two days. Peter Blank's presentation and networking exercises were a huge hit and served as a great primer for the networking function with our Preferred Vendors. One of the highlights of the meeting for me was the economic forecast from Brian Beaulieu at ITR economics. As usual, he had some remarkably interesting insights and gave us information that will be helpful as we guide our businesses into the future.

Overall, our industry was fortunate during the pandemic; however, we were also sent into a tailspin that most of us had never experienced. In the past we have seen allocations, high fuel prices, increased transportation, multiple price increases, and raw material shortages. But we have never seen them all at once. We navigated these waters successfully and have been rewarded with a particularly good year in 2021.

What are we expecting for 2022? Time will tell but we are hoping to start to see things normalizing by the end of the year in most segments of the industry.

I do want to point out something I spoke about during the meeting and will continue to speak about going forward. It is the importance of supporting our Preferred Vendors. Many of us focus on the major product categories that our businesses engage in and devote a lot of time to them. Some of the other categories are given to employees to manage and gain experience. In some cases, those employees know little if anything about NEMEON and our Preferred Vendor programs. In many cases the business is going to a vendor outside of the NEMEON family so the company is not receiving any sort of rebate. Product categories such as LionGUARD Products, Tools, Accessories, Synthetic Felt, and

Nails are just a few of the categories where business can be shifted from an outside vendor to a preferred vendor. If you would like some help or to be put in contact with a vendor, just let any of the NEMEON Team know and we will facilitate.

I know that this year will be another grind but I'm looking forward to a successful one. I'm also looking forward to getting back on the road to visit some of our members soon.

After a long and challenging 2 year wait, NEMEON was finally back...



I remember when the office computer was just starting to be common in the everyday world. We have come quite a long way in a short period of time. Less than 40 years ago homes did not even have internet access and now Starlink will be offering high speed internet in even the most remote locations around the world. The last two years have seen a boom in technology, the likes of which we have not seen since the 80s. At that time, we were all forced to learn a new way of doing things, even if we did not want to, just to keep up.

We are currently amid a new Industrial Revolution driven by Covid 19 and powered by technology. Hybrid work environments, electronic commerce, and mobile computing are changing the way we do business. Artificial Intelligence, Virtual Reality, Bitcoin, and Web3.0 are here and are changing the way people live their lives.

Are you ready to launch a digital strategy and keep your business from being left behind? When thinking about your strategy, it is important to keep in mind a few key points.

Communication – One of the greatest impacts felt is the effect of technology on your company's ability to communicate with customers. We are already using E-mail and texts to interact with customers quickly and clearly. Websites and mobile applications are allowing customers to find answers to their questions and place orders while sitting at home after a hard day's work. When your customers use technology to interact with your business on their terms, everyone benefits.

Efficiency of Operation – Streamlining operations and managing resources is key for any organization. From cloud computing to electronic invoicing and purchase orders, technology helps a business preserve resources such as time, workforce, and even physical space. With proper technology in place, decision makers, controllers and salespeople are better equipped to do their jobs effectively and efficiently.

Got A Digital Strategy?

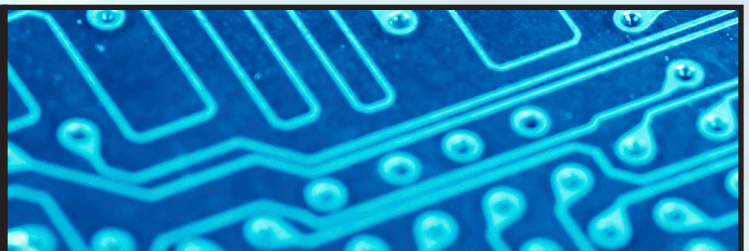
Business Culture – Covid 19 forced a change in team dynamics that no one was prepared for. Essential businesses were forced to pivot in a way that they never had to do before. The post-pandemic workplace is still shifting and finding its place, trying to accommodate remote and onsite workers. New hires are

often expecting some form of work-from-home option. In many ways, this change has created wonderful opportunities for teams to be more collaborative than ever. Video calls, chat, and cloud sharing have allowed team members to collaborate closely with one another, even when they are physically distant.

Technology is outpacing our ability to adapt our businesses. We are already seeing a gap between those who are embracing it and those who are not. Remember, technology is a long game not a one-and-done instant fix. If you would like to discuss how technology can help your business, please reach out to us. We are happy to answer any questions you may have.

Need some technical answers or have an idea for a podcast topic?

Contact John Reynolds at
jreynolds@nemeon.com or 651-788-7814



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Benchmarking

One of the more daunting tasks for the independent business owner is comparing their results to similar sized business in the related industry. This information is difficult to come by and the usefulness of the available data is questionable. Targeting areas for improvement in every organization is key to long term success. Benchmarking is a proven solution to these problems. In 2022, NEMEON will again offer benchmarking to the entire membership at no direct cost. Profit Planning Group, a proven leader in the collection and analysis of benchmarking data, will provide these services to NEMEON members.

The process starts when the member completes the confidential online survey provided to NEMEON by Profit Planning Group, with the financial results from the prior year. The member's confidential data is analyzed, and a detailed report is prepared that compares the key operating results in the various categories. The report targets the areas for improvement, along with the areas that are performing well for the submitted reporting period. In addition, the member's data will be anonymously compared to other NEMEON members for the same reporting period. The comparison to like sized businesses in roofing and siding distribution is invaluable. Members that currently use benchmarking report that it is the single most helpful tool they use in the day to day management of their business.

EDI

The E.D.I. program delivers Preferred Vendor invoices to you electronically. Your company will have its own secure web-based Document Center available to you. This is set up and ready for you to access once you fill out the Member Designated Contact Information form. With your own company document center, you will have on-line access to twenty-four months of invoice history, and you can store, print or view invoices. Not all of the Preferred Vendors are currently in the program; but as vendors join this project, they will discontinue sending you paper invoices and send them electronically only. You will be notified in advance of the participating vendors.

LionGUARD University

LionGUARD University is a training initiative that has proven to be successful in helping NEMEON reach our primary objective of connecting NEMEON Distributor Members with our Preferred Vendors.

The University was launched in February 2013 as a platform to bring cost effective Preferred Vendor Training to our Members. LGU allows Suppliers to post training modules (new products, repair training,

safety training) allowing Member Distributor Salesperson training online 24 hours a day 7 days a week. Each module includes a quiz to ensure students understand and can apply the training on future sales calls. LionGUARD University has turned out to be a very cost-effective training method with no cost to the membership.

Professional Development: As of 2017 LionGUARD University is offering a new training resource. This resource offers our members a wide variety of courses in Management, Software, Human Resources, etc. These courses are geared for your office, sales and warehouse personal. You can find these courses on the LionGUARD University website.

NEMEON Network

The NEMEON Cooperative provides its membership with a turnkey, fully administered digital signage program. This is a tool that is used to advertise, highlight products, and educate your customers. Choose from hundreds of content options, including the weather, trivia, headline news, "how-to" videos, and product details and information. The content list is growing every day and currently we have over 400 Preferred Vendor commercials and 22 hours of content available. The Network is fully customizable to your specifications and can be updated by your company on demand. The program will be administered on your behalf from our office. Joining is easy, with little to no out-of-pocket expenses.

Acquire4Hire

Starting in 2021 NEMEON started offering *both* Members *and* Vendors the add on benefit of a one-stop hiring solution. Acquire 4 Hire is a program that assists in distributing job posts across the web and manages the applicants all in one place. The app offers a full circle solution by providing job posting templates, salary suggestions, then as applicants apply you are able to track the hiring process and customize the workflow all the way to the job offer.

Savings4Members

Our long-standing relationship has saved Member's thousands of dollars by providing vetted solution partners for the everyday business needs. Their sole purpose is to save your business money by leveraging the tools you use every day to run your business. With over 20 partnerships designed to save you money, it is worth reaching out to see how they can help you. Some examples include credit card processing, fleet fuel cards, financing, office supplies, shipping, uniforms, waste and recycling just to name a few.



SNOW'S SUPPLY INC.

COMPLETE ROOFING SUPPLIES

Located within the shadows of Gillette Stadium, home of the super bowl champions, the New England Patriots, is the oldest business in Foxboro, Massachusetts. Snow's Supply Inc. started in the early 1930's as a feed and grain supplier. Local farmers at that time had nowhere to turn for roofing materials and supplies for barns and chicken coops. The Snow family acted and turned their family business into a premium roofing distributor. Long lasting friendships and local ties with Bird and Sons, now known as CertainTeed, have made it possible to offer competitive pricing and compete with the big box stores.



Four generations later and with very little advertising, Snow's Supply continues to rely on its reputation and referrals from its loyal customers and local neighbors. We are one of the last independent roofing suppliers in the Northeast and proud to be a women owned business.

Surrounded by national competitors, our strength is customer service and attention to detail. We foster relationships with everyone that visits our store and pride ourselves in the friendships, acquaintances and support and product we provide. We are committed to go above and beyond for our customers and community.



Learn more about us at

111 Main Street • Foxboro • MA 02035
www.SnowsSupply.com



Or call us at 508-543-5418



Westlake

Royal Building Products™

Recently, Westlake posted an announcement regarding Westlake's brand alignment of Royal and legacy Boral products. They have been strategically repositioning the combination of Royal® Building Products brands, Boral® North America's building products businesses, and DaVinci® Roofscapes into a combined portfolio with increased scale, greater product and geographical diversity and increased manufacturing capabilities. As an organization, they are proud to introduce you to the new Westlake Royal Building Products™ brand.

The new Westlake Royal brand features the dynamic portfolio additions of decorative stone, concrete and clay roof tiles, stone-coated steel roofing and windows to the already existing product lines including, siding, interior and exterior trim, DaVinci Roofing, and decking. The complete offering includes new solution groups of products in Siding and Accessories, Trim & Mouldings, Roofing, Stone, Windows, and Outdoor Living.

Westlake will make an official debut at the International Roofing Expo and the NAHB International Builders Show in the coming weeks with new branding and combined booths featuring a diverse range of interior and exterior building products. In addition, please check out their new website, www.WestlakeRoyalBuildingProducts.com. The news release can also be found on this new site.

Westlake will begin rolling out the new branding across all product categories and brands over the coming months as well as additional communications as teams are further integrated together. Please reach out to your Territory Manager for any further questions.



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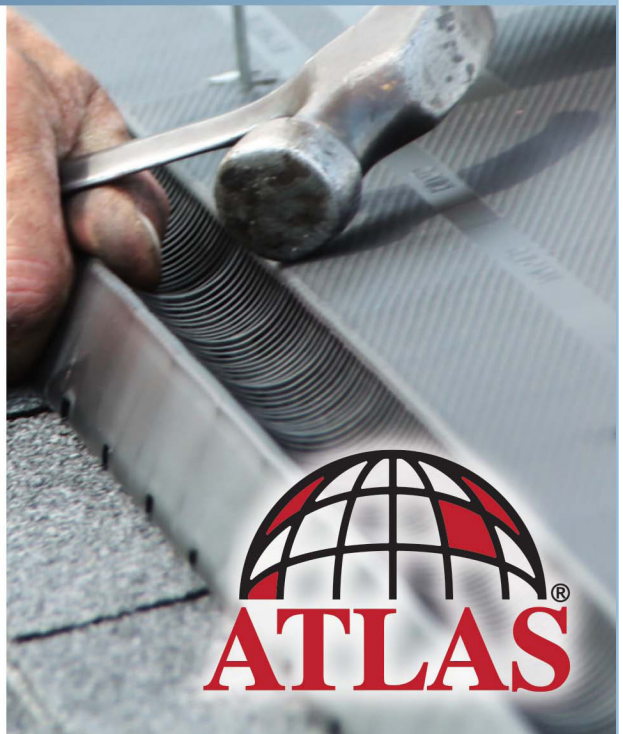
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“What’s in view you do” is a saying a co-worker in a previous company used repeatedly when business meeting discussions focused on performance improvement for both individuals and businesses. The statement is short, to the point and impossible to argue the benefits. It is one thing to measure performance, but if you stick the report in a drawer or on a shelf how can you expect to continuously find the problems and correct them?

My earlier co-worker also liked to use lots of sports analogies. He loved to point out that every stadium had a score board. Over the years, those score boards displayed more stats (data) on the hitters every time they came up to the plate. He especially liked to talk about batting averages in major league baseball. He loved the fact that a .400 lifetime batting average would get you into the hall of fame, but it also meant that you failed six out of ten times. That level of failure in business would put you in the bankruptcy hall of fame. For the vast numbers of players that never came close to batting .400, you had to dig deeper to find out the issues a batter was having and continually analyze each at bat and ensure to address the problems on a regular basis. If you take too many called third strikes, you need to get the bat off your shoulder and hit the ball. Keep this point in mind every time you are up to bat. In other words, “what’s in view you do”.

This same principal applies to the NEMEON Benchmarking Survey. When you complete the survey and keep your Company and the Consolidated Report front and center on your desk and not in a file, you can continually address the areas shown for improvement and you can spend less time on the areas of your business that are performing well.

How do you know what to focus on? First you need to complete and submit the benchmarking survey. If you need help, Profit Planning Group has staff accountants that can help you free of charge. NEMEON Team Member Mary Haupt is also available to help. If this is your first attempt to complete the survey, you do not need to answer all the questions. There is a wealth of information gleaned from submitting your basic financial information. Just start somewhere! I guarantee you will find valuable information in your first set of reports.

If you have submitted data for multiple years, your reports now provide you a history of how your business is doing and how it compares with the other NEMEON members. The Consolidated Report holds key comparisons about similar sized and located

companies as yours. All your information is secure and confidential. You may feel like you have certain areas of your business moving in the right direction. It is always reassuring to confirm your thoughts when you compare results to your peers. How else are you going to make it to the NEMEON Hall of Fame?

Once you have completed and submitted the 2022 NEMEON Benchmarking Survey, you will receive your company’s report and the consolidated report. Now comes the important part. Do not just read the reports and file them away. Keep the reports in view. Share important metrics with your team members. Bring the reports to every team meeting. Review the numbers, point out the positive results and develop programs to address the areas of concern. Then, if you keep the reports in view this will ensure that everyone is working to continuously improve the operation and probability of your company.

What’s in View You Do Benchmarking 2022

You should talk to other participating members about how they use the information provided by the NEMEON Benchmarking Survey. The results they see are tangible, measurable and meaningful. As always, your fellow NEMEON members are a wealth of knowledge and experience. They are more than happy to share their experiences using the

benchmarking data to improve their company’s performance.

Benchmarking results have been described as like having a useful business consultant. The best part is you do not have to pay their fees and expenses. I have also been told by numerous members that benchmarking is the single most useful management tool that membership in NEMEON supplies them.

During these treacherous times in the distribution business, keeping a firm handle on how your company is performing and how your results compare to your peers is critical to your success. “Do” complete and submit the 2022 NEMEON Benchmarking Survey. Keep “in View” the reports and focus on solutions to the areas of concern. “Do” talk to other NEMEON members about how they use their benchmarking information. Continually “Do” the work necessary for success. The NEMEON Hall of Fame is ready and waiting for you to join.S





Reach out to Andi Voelker at avoelker@nemeon.com to learn more about LGU.

LionGUARD University is available for you and your team at no charge! Preferred Vendors are able to offer courses as part of their annual sponsorship. This is a great resource for you to have your entire team learn about the products you sell. In addition, LGU offers courses on compliance and professional development training.

What would you like to learn today?

I would like to learn about [Preferred Vendor Training](#) focused on [All Subjects](#)

Preferred Vendor Training

Browse all of the Preferred Vendor Training subjects below.



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*Thank you to all our Preferred Vendors,
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To learn more about WernerCo's portfolio of brands and products visit: www.wernerco.com/global.

The NEMEON Cooperative provides its membership with a fully administered digital signage program for use in their showrooms. Digital signage is a great tool for increasing customer engagement, showing current product specials, acknowledging outstanding employees, and of course, displaying vendor created product information and demonstrations. The playlist for your monitor is completely customizable, with content you select, and can be changed as often as you'd like.

NEMEON Network currently has over 100 monitors in place throughout the US and Canada, and we continue to grow. The content list is growing every day, and currently, we have over 400 Preferred Vendor commercials and over 20 hours of content available.

With the recent launch of our new NEMEON Network Video Selection resource on NEMEON.com, maintaining your personal playlist is easier than ever! Designed with you in mind, this new tool allows for quick and easy viewing of our available digital media, which can then be added or removed from your playlist with a single mouse click!



Schedule a Digital Signage Demo Today!
 Contact John Reynolds - jreynolds@NEMEON.com or Scott Snowball - ssnowball@NEMEON.com

Additionally, we've added a new feature which allows you to assign a member of your staff to update the content of an individual location or across all your yards, while keeping the more confidential portions of the site private.

If you haven't seen the new Video Selection portal yet, we encourage you to check it out! We hope it will be a great tool for our Digital Signage Locations. And if you're not a current digital signage user, reach out to Scott Snowball or John Reynolds to schedule a demo today!

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Over the years, the USG family of products has enabled many contractors and architects to set new standards for productivity and efficiency, breathing innovation into high-quality designs. This same level of dedication has gone into creating a portfolio of high-performing roofing products.

This commitment has helped USG in manufacturing quality products that customers expect from the brand, all backed by dependable service and support. By delivering high-quality and high-performance products, USG is devoted to offering roofing professionals a better choice in the roof board category.

High-Performance Roofing Solutions

No matter your vision or what application, you can count on the USG Securock® Brand to have you covered. The range of USG Securock® Brand roofing solutions give customers innovative ways to meet stringent performance requirements while still offering exceptional features and superior strength.



USG Securock® Brand Gypsum-Fiber Roof Board
Featuring exceptional bond and low surface absorption, USG Securock® Brand Gypsum-Fiber Roof Board boosts productivity during installation by using up to 25% fewer fasteners. And with its superior wind-uplift performance, this cover board has the strength to stand up to even the most demanding applications.

USG Securock® Brand UltraLight Glass-Mat Roof Boards

Enhance the durability of the entire roofing system with USG Securock® Brand UltraLight Glass-Mat Roof Board and UltraLight Coated Glass-Mat Roof Board. These panels weigh up to 18% lighter* than competitive glass-mat roof boards to help lighten the load. The specially treated core of these panels work in conjunction with the high-performance glass-mat facer for unmatched mat-to-core tensile bond strength and to provide protection against fire, mold, and impact.

**Lightweight applies to 1/2" and 5/8" thickness only*

USG Securock® Brand Cement Roof Board

As the lightest cement board in the industry, USG Securock® Brand Cement Roof Board is easy to handle, cut, and fasten. The panel's cement-base also provides superior compressive strength, water durability, and mold resistance, ensuring that it will not rot, warp, delaminate, or disintegrate in the presence of water.

The USG Solution

When you specify USG, not only do you get the benefit of superior product performance, but you also get a dedicated technical support network to ensure every project goes off without a hitch.

Optimize installation, delivery, and performance with USG Securock® Brand Roofing Solutions—[learn more here](#).



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NEMEON

Member Listing



New Preferred Vendor Sage Driving School

The Nemeon Team along with the Vendor Committee is pleased to announce a new preferred vendor - Sage Truck Driving School. Sage has 24 locations throughout the United States and can effectively reach all members for the new Entry Level Driver Training (ELDT) requirements.

Sage Driving School can provide different training options; below are just 2 options that may help us to continue a dialogue with you about our training.

- A custom online training platform called ProDriverU (www.prodriveru.com). ProDriverU includes all of the theory topics required by ELDT. This can be purchased as a stand-alone product for those interested in just the theory portion of the requirements. This program also includes details on how to obtain A Certificate of Completion and a way for Drivers to complete the BTW skills portion of the requirements. ProDriverU has many benefits for both driver and employer, including tracking driver progress, self-paced, and the system records all scores as required by ELDT.
- Sage can also provide a combination of the online training platform (completed by the driver prior to attending) and the BTW training at one of our schools. This would provide the driver with both theory and BTW portions of the ELDT requirements.

For more details please visit our website at www.sageschools.com or contact Barb Blake at bblake@sageschools.com or via phone at 307-234-0242.

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In an effort to increase and ease Member to Member purchasing opportunities we are listing the contact information for all NEMEON 2-Step Distributor Members. Go to www.nemeon.com to get additional information on these companies and their line sheets



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 www.dwc-k.com
 Les Mirts 865-546-3040
 leslie@dwc-k.com

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Hawkeye Distribution LLC
 www.hawkdist.com
 Chad Welding (712) 277-4001
 cwelding@hawkeyedistributioninc.com

States Serviced: IA, NE, MN, SD

Categories: Roofing, Caulking & Adhesives, Insulation, Ventilation, Siding & Accessories, Insulated sheathing, Foam board, Sil Seal, House wrap, Poly, Concrete/Foundation, Area walls & posts, Gypsum products, Fasteners, Ag. Building products, Roof edge and flashing, Lumber, Decking, Millwork - Doors and Windows



Badger
 www.badgerlax.com
 Brian Mlsna (608) 788-0100
 bmlsna@badgerlax.com

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Categories: Lumber, Roofing, Siding, Exterior/Indoor Millwork, Windows /Doors, Construction Materials



Britton Lumber Company
 www.brittonlumber.com
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 bmoses@brittonlumber.com

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Weekes Forest Products, Inc.
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 Scott Gardner (651) 644-9804
 scott.gardner@weekesforest.com

States Services: MN, ND, SD, IA, NE, WI, IL, IN, MI , FL

Categories: Lumber, Panels, Engineered Wood, Composite Decking & Accessories Fiber Cement Siding, Composite Trim, House wrap, Building Materials



Carolina Atlantic Distributors
 www.carolinaatlantic.com
 Lisa Meadows (800) 672-3555
 lisameadows@carolinaatlantic.com

States Serviced: VA, NC, SC, GA, TN, MS

Categories: Roofing, Felts, Decking, Railing, Sheathing, Ventilation, Insulation



East Side Lumberyard Supply Co. Inc.
 www.eastidelbr.com
 Dave Reis (618) 942-3281
 dave@eastidelbr.com

States Serviced: MO, IL, Western KY, Northwest TN

Categories: Roofing, Siding, Soffit, Drywall, Metal Products, Porch, Railing, Gutter, Decking, Fasteners, House Wrap, Coil Pipe, Poly, Tapco / MidAmerica



Key Wholesale Bldg. Products, Inc.
 www.keywholesale.net
 Chris Smith (641) 423-0544
 Chris.smith@keywholesale.net

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Categories: Roofing, Insulation, Steel Roofing, Vinyl Siding, Sheetrock, Caulking



Lumbermen's Inc.
 www.lumbermens-inc.com
 Shawn Montague (616) 648-8962
 shawnmontague@lumbermens-inc.com

States Serviced: MI, OH, IN, Northern KY

Categories: Roofing, Doors, Deck and Railing, Siding, Windows, Trim, Hardware, Ventilation, Cabinets, Countertops



Rafferty Wholesale Building Materials
 www.raffertyaluminum.com
 Sean Lorden (800) 732-5473
 info@raffertyaluminum.com

States Services: All of New England (parts of NY & NJ)


Categories: Rain Carrying products & Acc.: Lead, Copper & Aluminum Flashing, Louvers & Vents, Ventilation Caps, Coatings & Cements, Adhesives & Sealants



Palmer-Donavin
 www.palmerdonavin.com
 Robyn Pollina (614) 317-0070
 Robyn.Pollina@palmerdonavin.com

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Categories: Ag Products, Cabinets, Caulks|Adhesives, Connectors| Fasteners, Deck|Rail, Exterior Doors, Exterior Trim|Moulding, Flooring, Insulation|Housewrap, Interior Moulding, Metal Products, Roofing Products, Siding Products, Wall|Ceiling, Windows



Wausau Supply Company
 www.wausausupply.com
 Ken McLaughlen(800) 236-1528
 ken.mcglauhlen@wausausupply.com

States Serviced: MT, WY, CO, ND, SD, NE, KS, OK, MN, IA, MO, AR, WI, MI , IL, IN

Categories: Adhesives, Decking, Engineered Wood , House Wrap, Insulation, Millwork, Roofing, Siding, Stone & Brick, Ventilation

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 DCI Products
 Discovery Design Truck Body &
 Equipment, Inc.
 DMSi Software
 Duraflo - IPEX USA/Canplas
 EagleView Technologies
 Epicor
 FCS Control
 Fabral
 Flamco
 Flashco Manufacturing
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 Gibraltar Building Products
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 Henkel
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 Hunter Panels
 Hussey Copper
 Huttig Building Products
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 Metal Sales Manufacturing
 Metabo HPT
 Mid-States Asphalt
 Modova Healthcare
 National Nail
 National Shelter Products
 Novagard Solutions
 Oatey
 OMG Roofing Products
 Owens Corning
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 VELUX America
 Versico Roofing Systems/Weatherbond
 Werner
 Westlake Royal Building Products
 Atlantic Shutters
 Exterior Portfolio
 Kleer Lumber
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 Royal Building Products
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 The Foundry
 Versetta Stone
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NEMEON

Preferred Vendor Committee



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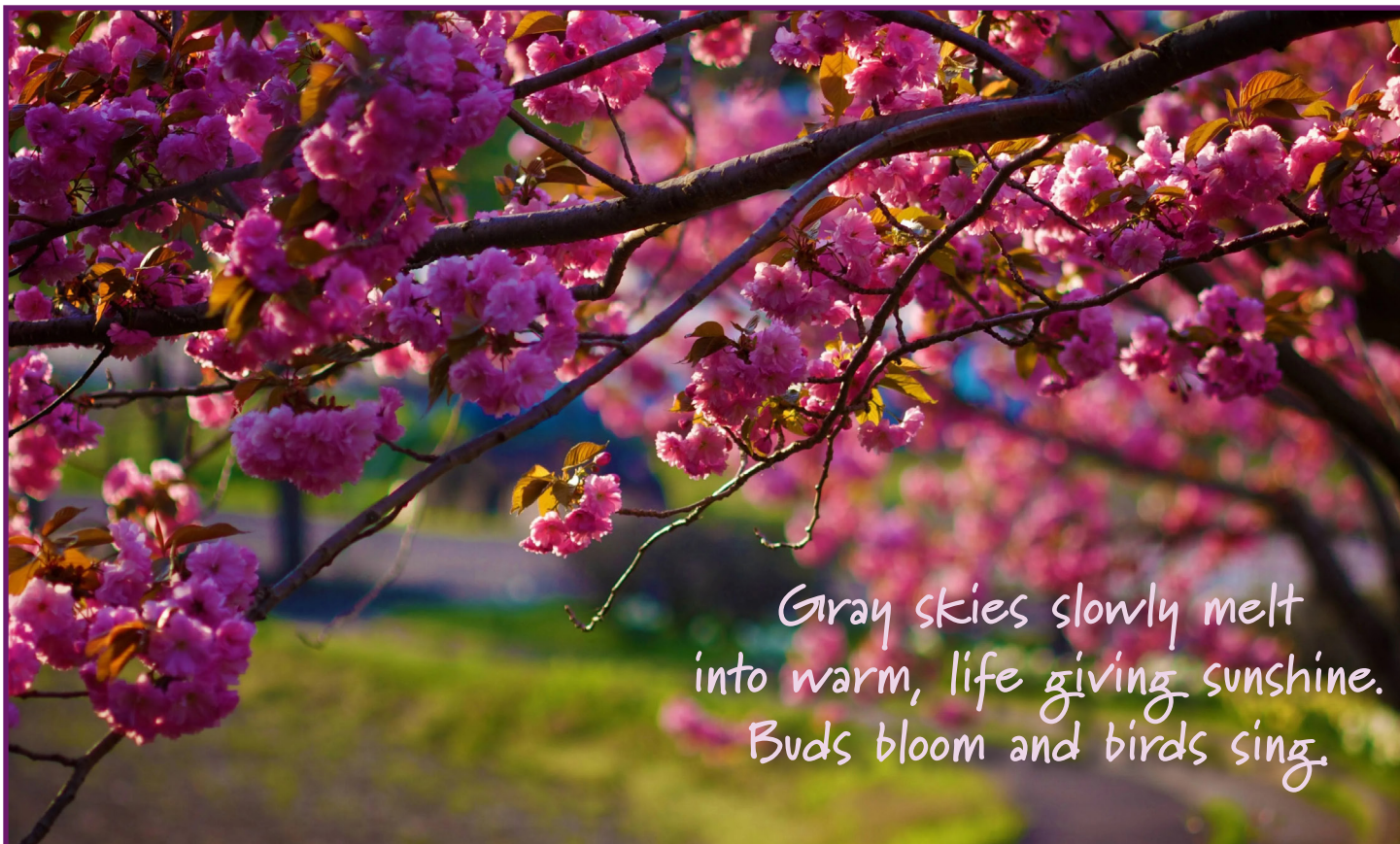
Posted	ID	Title	Location	Views	Submitted	Incoming	Candidates	Status
2		Director of Marketing for New Business Ventures	Manchester, NH	265	24	0	1	Paused 2-11-2018
		Talentsync Cloud Developer	Manchester, NH	152	6	6	0	Paused 9-12-2018
		Senior	Manchester, NH	75	6	0	0	Paused 12-4-2019
			Manchester, NH	212	32	30	1	Paused 4-30-2019
			Manchester, NH	0	0	0	0	Paused 6-14-2019
			Manchester, NH	109	8	0	0	Paused 10-27-2019
			Manchester, NH	1	1	0	0	Paused 10-29-2019
			Manchester, NH	1	0	0	0	Paused 10-29-2019
			Manchester, NH	4	0	0	0	Paused 10-29-2019
			Manchester, NH	0	0	0	0	Paused 10-29-2019
			Manchester, NH	1	0	0	0	Paused 10-29-2019
			Manchester, NH	3	0	0	0	Paused 10-29-2019



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